















## SCHOOL WATCH: K-12 SECURITY SOLUTIONS

SCHOOLS AND PARENTS DEMAND SECURITY, WE PROVIDE IT.

You deal with cyber attacks, intruders, bullies, vandals, thieves, parental custody issues and people who prey upon children — so your top priority is to ensure your school is safe with visitor management check-in systems, secure doors and classrooms and deterrent systems and protocols in place.



#### SCHOOL SECURITY SOLUTIONS

#### **FORXAI VIDEO SECURITY SOLUTION**

Konica Minolta's FORXAI Video Security Solution offers video surveillance and secure access solutions that use video technology along with visitor management check-in software to instantly verify and check-in visitors, staff and students. Facial recognition provides secure access to buildings and restricts access to secure areas. Automated alerts will warn you if an unauthorized person enters a restricted area. And onset data analytics and reporting tools offer protections recommended by security experts to keep everyone safe.

#### **CYBER SECURITY**

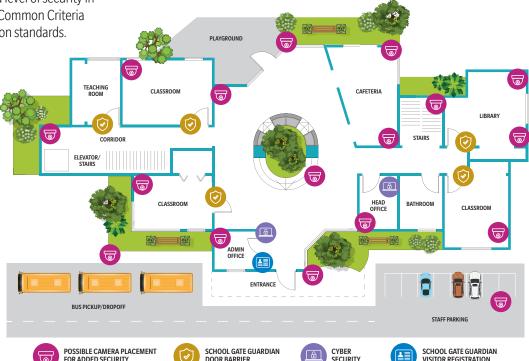
All Covered, Konica Minolta's IT Services division, can help analyze and assess the state of student information in order to protect valuable data, enhance privacy, and detect internal and external threats. Protect your electronic documents with bizhub<sup>®</sup> Secure Platinum. a set of enhanced password and data security measures to give your bizhub MFP an extra level of security in compliance with FERPA and the Common Criteria ISO15408 EAL security certification standards.

#### VISITOR MANAGEMENT CHECK-IN

With School Gate Guardian digital visitor management check-in, you'll know who is at your school at all times. Seamlessly keep track of visitors, students, and staff at your school; print reports; send alerts; print time-expiring badges.

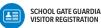
#### **ALICE® RECEPTIONIST**

This virtual visitor management system greets and interacts with visitors when they enter your school. Using a touch screen and live video technology, ALICE directly connects visitors with staff, greeting and notifying them when a visitor enters your educational space.









## DX SOLUTIONS FOR YOUR SCHOOL TRANSFORM THE WAY YOU WORK

#### **DOCUMENT AND PRINT MANAGEMENT**

#### INTELLIGENT INFORMATION MANAGEMENT

Expedite the flow of documents to network and local folders, email, and file servers with IIM solutions throughout the school district.

#### Streamline your school's document processes by

- Reducing costs
- Immediately having access to financial records, HR records and student records across the district
- Strengthening FERPA and HIPAA compliance efforts
- Automating paper-based business processes
- Decreasing physical storage space
- Recovering valuable office space

#### **FERPA COMPLIANT DIGITAL FAX SOLUTIONS**

Our on-premise or cloud fax technology minimizes costs associated with managing multiple fax machines and analog telephone lines. Plus, our easy and cost-efficient conversion of paper records to standard electronic document formats, i.e. Microsoft Word, searchable PDF, etc., will reduce operating costs by eliminating expensive paper forms and improving student record creation and processing efficiencies.

### DISTRICT-WIDE PRINTING AND PRINT MANAGEMENT

Reducing document costs can be a significant factor in managing scarce public or private resources. We can help you evaluate your district-wide network, allocate your equipment to eliminate under-utilized devices that waste energy, and automate service and supplies to keep printers and MFPs working at peak performance with maximum uptime. Keep track of printer fleets and seamlessly manage them from a dashboard on your computer.





### CONNECTED, COLLABORATIVE, **CUSTOMIZED NETWORKS**

#### IT EDUCATION SOLUTIONS



#### **ALL COVERED IT SERVICES**

Konica Minolta's IT Service division, All Covered, offers a broad range of technology services for education. Leveraging the expertise of our Teaching Learning Consultants (former educators), as well as solutions architects and engineers, we have developed a strong understanding of the transformative power of technology in K-12 to digital learning.



#### **EDUCATORS HELP DESK**

An exclusive IT support service that acts as an extension of your school's IT team. Our experts are leaders in education technology, and have been specifically trained on how a school functions and the IT support institutions require. Our engineers understand the needs of educators and support staff, allowing you to maximize time spent in the classroom.

#### Through one of our offices in your area, you'll receive a customized solution for your IT network needs, including:

- Computer and network consulting
- Planning
- Design
- Procurement
- Implementation
- Maintenance
- Management





# **POWER YOUR IMAGINATION**WITH OUR CLASSROOM OF THE FUTURE

The Classroom of the Future means more than having a digital device in front of every student. It's about ensuring teachers have the tools they need to make their lessons more exciting and engaging so that the classroom becomes an innovative learning environment.

#### INTERACTIVE CLASSROOM TECHNOLOGY

Konica Minolta partners with some of the best-in-class providers of interactive classroom displays and audiovisual solutions. From selecting the solution that fits the needs of your teachers and students to integrating interactive projectors and displays into existing infrastructures, our suite of solutions provides teachers with the technology and professional training to make it easy for them to focus on their most important job — teaching.

#### **DEVICE DEPLOYMENT**

All Covered's Deployment Services can make all the difference in helping to efficiently get devices where they are needed most.

#### **MARKETPLACE — APPS FOR EDUCATORS**

In an educational setting, the multifunctional printer (MFP) is constantly being utilized — so it's the ideal device to help streamline workflows or communicate key school messages. At Konica Minolta, we offer downloadable apps (similar to those used on mobile devices) through our award-winning Konica Minolta MarketPlace. You can increase productivity with apps for Google Drive, Google Mail, Box, Dropbox, Microsoft OneDrive, and Paper Templates. And they're all available at the MarketPlace, a one-stop shop where users can search and install apps directly on their bizhub MFP.



## A CHECKLIST OF K-12 EDUCATIONAL NEEDS

- ✓ Scan, Capture, Distribute, and Print
- ✓ Cost Recovery
- ✓ Print Marketing and Course Materials In-House
- ✓ IT Services
- ✓ Protecting Student Records with FERPA Compliance
- ✓ Fast Printing and Scanning Educational Materials
- ✓ Software Integration
- ✓ Monitoring & Controlling Document Usage
- Reducing Energy Costs
- ✓ Protecting the Environment







#### PROTECTING THE ENVIRONMENT FOR FUTURE GENERATIONS

Going "green" is an educational imperative for schools and school districts. And at Konica Minolta, we've made it a pillar of our business. We are committed to sustainability and green innovation, leading the way in energy-saving and recycling initiatives to reduce environmental impact.

Our exclusive Simitri® toner formulation reduces emissions in production by almost 40%. And Konica Minolta's Clean Planet Program is the industry's first cost-free recycling plan for all Konica Minolta Consumables.

#### LEVERAGE OUR COOPERATIVE CONTRACTS

Konica Minolta has state and cooperative contract options available for the solutions and services you need. Our cooperative partnerships include OMNIA Partners, Sourcewell, NASPO ValuePoint, AEPA, and other local contracts.









For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com and follow @KonicaMinoltaUS on Facebook, Twitter, and YouTube.



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